

Press Release

TeleWare receives a 'Positive' rating from Leading Industry Analyst Firm in MarketScope for the Enterprise Mobile Communication Gateway

North Yorkshire, UK – 10th May 2010 – TeleWare, the leading provider of communications solutions for mobile and distributed workers, has been assessed as 'positive' by analysts at Gartner within its latest 'MarketScope for the Enterprise Mobile Communication Gateway' report.

The report by Gartner analysts Phillip Redman and Steve Blood guides enterprises looking to integrate mobile phones into their telephony systems, looking at the increasing number of technologies available to support their efforts. The new MarketScope report for April 2010 analyses vendors that provide single- and dual-mode cell phone integration with telephony under mobile unified communications.

The Positive designation signifies that TeleWare demonstrates strength in specific areas. The notation suggests that existing customers should continue planned investments. Potential customers should consider TeleWare as a viable choice for strategic or tactical investments, while planning for known limitations.

"We value a frank and honest assessment of our position in the market from Gartner and are confident that we have a credible roadmap to continue with the pace of change within the mobile communication segment," comments Steve Haworth, CEO for TeleWare, "We provide communication products and services to around 23% of the FTSE 100 and have consistently delivered successful projects, both directly and through partners."

"Building on the client base we have established over the last 19 years, the next period will be focused on expanding our success into our emerging channel in Europe and beyond – a goal that is closely aligned with the growth of mobile communications," Haworth added.

The full Gartner MarketScope for the Enterprise Mobile Communication Gateway (April 2010) assesses the strength and weakness of the 15 most influential vendors within the sector and is available to Gartner clients via www.gartner.com

About the MarketScope

The MarketScope is copyrighted 2010 by Gartner, Inc. and is reused with permission. The MarketScope is an evaluation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the MarketScope, and does not advise technology users to select only those vendors with the highest rating. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

About TeleWare

TeleWare is the leading provider of communications solutions for mobile and distributed workers. TeleWare's applications are delivered as on-premise, hosted or managed services to all sizes of businesses. TeleWare



Press Release

customers include over 23% of the FTSE 100 and approaching 21% of the top 1000 blue chip national and multinational companies.

TeleWare's applications provide business communications solutions for mobility, personal contact management, messaging and call distribution and control. Unparalleled interoperability enables seamless integration with a wide range of PBX and application vendors. A commitment to open standards ensures flexibility, freedom and choice.

TeleWare is a Microsoft Gold Certified Partner, has certification for the quality standard ISO9001/2008 TickIT and has been awarded the Investors in People national standard for training and development of its employees to achieve its business goals.

www.teleware.com

About Private Mobile Networks (PMN)

Private Mobile Networks provides private GSM network solutions for a variety of deployment scenarios including: in building coverage, remote sites, GSM infill situations and rapid deployment applications. PMN offers a viable alternative to DECT and PMR for in-building solutions and delivers fixed mobile convergence solutions to business users.

www.privatemobilenetworks.com

www.privatemobileoffice.com

Press Enquiries, please contact:

Lesley Hansen, Group Marketing Director, TeleWare Plc

Telephone: +44 (0) 1845 521102

E-mail: lesley.hansen@teleware.com

OR

Anne Harding, The Message Machine

Telephone: +44 (0) 1895 631448

E-mail: anne@themessagemachine.com